



Ambitious Software

At GCD we place enormous value on the design process. With over twenty years designing digital products across a huge number of platforms and industries we have seen design consistently deliver success and competitive advantage to all our clients.

What is a Design Sprint?

A design sprint is a customer-focused, problem-solving framework designed to quickly generate answers to the most vital questions. It's a step-by-step process used to define and test a problem or set of problems and brings together individuals from cross-functional teams to work through a series of time-boxed design exercises through the following five phases:

- UNDERSTAND
 What problem are we trying to solve, and who for?
- **DIVERGE**What hypothetical solutions could solve this problem?
- **CONVERGE**Which of our ideas might work best to test our hypothesis?
- PROTOTYPE
 What will we need to build to test and validate the idea?
- TEST
 Who are the best people to test and validate with?

Sprints require dedicated involvement from all the key players in the team. Each department can bring a different perspective. Ideally you should involve people from technical, customer support, marketing and product management.

The benefits of a design sprint?

Many companies, from small startups to large enterprise organisations are adopting the design-sprint framework to rapidly solve problems and test new ideas. They are an excellent way to kick-off larger projects and help the team focus around a single idea or problem. The collaborative nature of a sprint reduces politics as everyone gets a chance to have their opinion heard and in just a few days you can design, prototype and test a solution and get valuable feedback from real users.

When to use a design sprint?

- When testing new and innovative ideas
- When the idea is risky or complex
- When you need to accelerate or kick-start a project
- When you're stuck
- When there isn't an obvious solution to your problem

Sprint Packages

At GCD we have tailored individual sprint packages depending on the problem your team is trying to solve.

Explore Sprint

The explore sprint is for smaller, less risky features and ideas. It involves elements from a full design sprint but doesn't delve as deep or involve as many stakeholders.



| COST | DURATION |
|--------|----------|
| £2,500 | 1 Week |

How it works

Workshop

- 1 day workshop involving the entire team
- Problem definition and framing
- Expert interviews
- Sketching solutions
- Solution Voting

Prototype design & build

Clickable prototype

User Testing

• 3-5 users

What you'll get

- \square Workshop summary report \square User testing videos
- Clickable prototype

Innovation Sprint

An innovation design sprint is an in-depth and intensive (but fun) process which steps through the five phases. We start by understanding and framing the problem and move on to quickly generating and diverging upon suitable solutions to prototype and test.



| COST | DURATION |
|--------|-----------|
| £7,000 | 1-2 Weeks |

How it works

Workshop 1

- 1 day workshop involving the entire team
- Problem definition and framing
- Expert interviews
- Sketching solutions

Prototype design & build

• Clickable high-fidelity prototype

User Testing

• 3-5 users

Workshop 2

- 1 day workshop involving the entire team
- Voting on solutions
- Storyboarding solutions

What you'll get

- High-fidelity clickable prototype

 User testing videos
- Next steps and recommendation report

Product Sprint

Ideally suited for startups or businesses looking to explore new product opportunities. This sprint involves many of the same steps and exercises as the Innovation Sprint but includes outputs such as requirements definition, MVP costs and route to delivery.



| COST | DURATION |
|--------|-----------|
| £9,000 | 2-3 Weeks |

How it works

Workshop 1

- 1 day workshop involving the entire team
- Review of pre-existing market research and competitors
- Problem definition and framing
- **Sketching Solutions**

Prototype design & build

Clickable high-fidelity prototype

User testing

3-5 users

Workshop 2

entire team

Voting on solutions

Storyboarding solutions

1 day workshop involving the

Requirements definition

- Product roadmap
- **MVP** requirements
- Detailed cost and timeline estimation

What you'll get

report

☐ Workshop summary report User testing summary report High-fidelity clickable prototype User testing videos Next steps and recommendation Product requirements specification and cost estimate

Additional Sprint Services

FRAMING SESSION

A short framing session to determine whether we need to invest the time and resources in a fully-fledged design sprint and whether we have a problem that is worth solving at all. The workshop involves exercises to help prioritise challenges and problems and align business impact with user goals.

COST

£1,000

- 1 day problem framing workshop
- ☐ Workshop Summary Report
- Next steps and recommendation report

PRE-SPRINT RESEARCH

Although the exercises in a sprint help uncover customer pain points and potential solutions, they're not useful for determining if a market exists for those solutions. Fundamental research is necessary to learn real user motivations and market opportunities.

COST

£1,500

- Customer interviews
- Competitor research
- Customer survey
- Data analysis
- Heuristics/Usability review (for existing products and solutions)
- User testing (for existing products and solutions)
- ☐ Research summary eport



If you think a GCD Design Sprint could help your team deliver rapid and effective results or you'd like to learn more about what's involved then please get in touch using any of the details below.

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